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# Agenda

- Nostrum 2.0
- Kazakhstan Energy Sector
- Business Case
- Q&A



# Right Place, Right Time



Nostrum 2.0
A mixed-asset energy company

Nostrum has changed

Kazakhstan has changed

Attractive opportunity to participate in Kazakhstan's energy transition strategy

## Nostrum 2.0



A mixed-asset energy company

Well-positioned to become a major third-party gas processor

Cash generative asset portfolio with significant growth opportunities

Completion of major bond restructuring

New, highly-experienced Board of Directors

# Strong ESG performance focus:

- Contributing to energy security
- Transition to cleaner energy

# Financial Summary (2021-2022)



		2021	2022*
Production volumes	boepd	17,032	13,200
Revenues	US\$	195m	200m
EBITDA	US\$	112m	n/a**
Operating cash flows	US\$	117m	n/a**
Free cash flows	US\$	87m	n/a**
Cash balances***	US\$	165m	233m
Gross debt	US\$	1,290m	n/a**

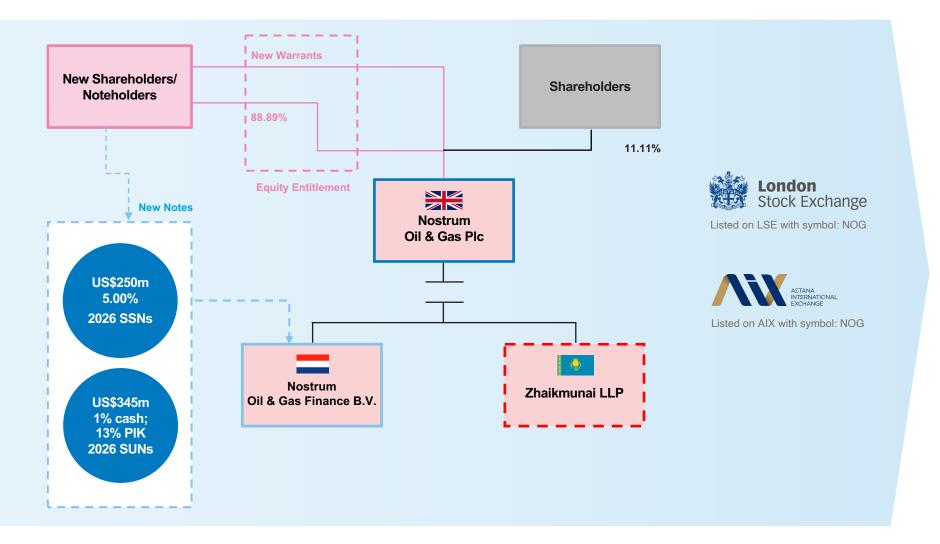
<sup>\*\*</sup> Figures are subject to audit and will be published as part of the FY2022 results
\*\*\*Cash balances excluding restricted cash

# Simplified Group Structure post Bond Restructuring (9 February 2023)



### **Key shareholders:**

EMOV Amundi Fidelity ICU Trading



## **New Board of Directors**





Total Industry Experience: ~ 35 Years
Technical Background:
Geology





Total Industry Experience:
~ 35 Years

Technical Background:
Petroleum Engineering





Total Industry Experience: ~ 37 Years

Technical Background: Investment Banking





Total Industry Experience: ~ 30 Years
Technical Background:
Corporate Finance





Total Industry Experience:
~ 40 Years
Technical Background:
Petroleum Engineering





Total Industry Experience:
~ 35 Years
Technical Background:
Petroleum Engineering



## **Kazakhstan Energy Sector**



### Focus areas:

- Improving cleaner energy mix
- Strengthening energy security
- Strategy to achieve carbon neutrality by 2060<sup>1</sup>

A pivotal moment for cleaner energy providers in Kazakhstan to participate

Source: https://adilet.zan.kz/rus/docs/U2300000121 - Decree of the President of the Republic of Kazakhstan

## **Kazakhstan Gas Sector**



# Government's comprehensive gas development plans<sup>1,2</sup>:

- 2015-2030 General Gasification Scheme in place that sets out the further development of the gas transportation system and gasification of the population
- Increase the gas resource base through geological exploration and new production projects
- Increase the volume for domestic gas consumption from over 19bn cubic meters in 2022 to 30bn cubic meters by 2029<sup>3</sup>
- Establish a new gas pricing model
- Increase the reliability of the gas infrastructure

#### **Gas Sector Overview**

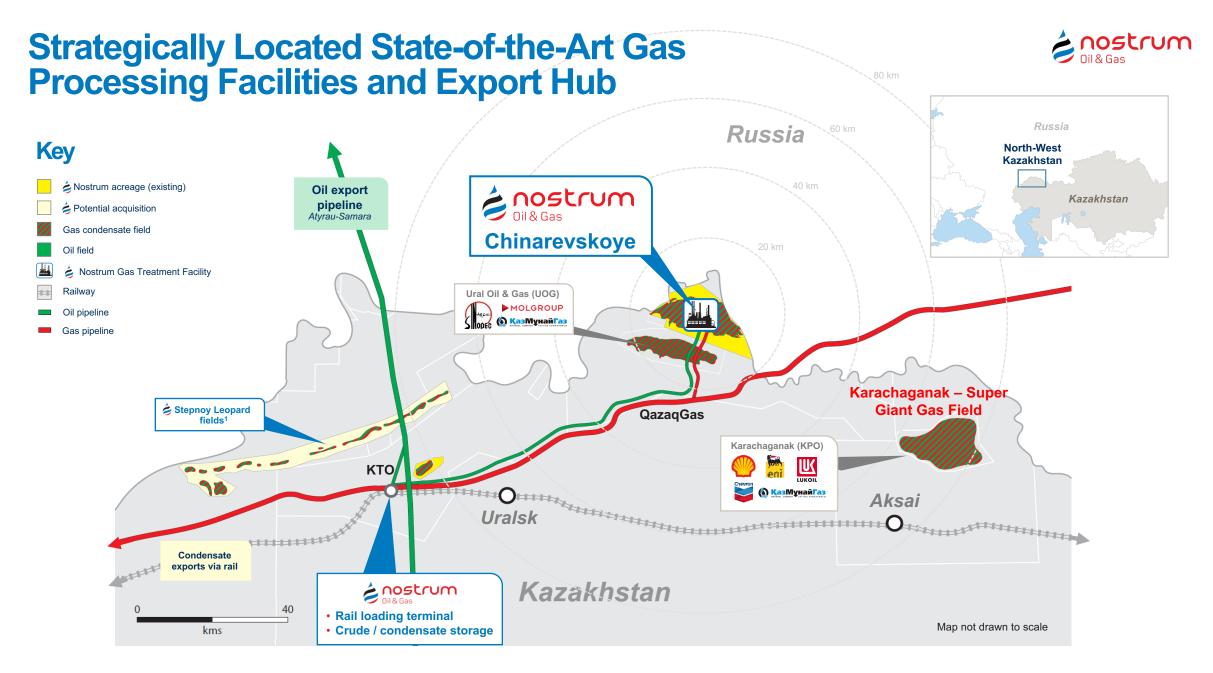
- Ranked the 3<sup>rd</sup> largest country on gas reserves in FSU after Russia and Turkmenistan
- Approximately 98% of Kazakhstan's natural gas reserves are located in Western Kazakhstan<sup>4</sup>
- In 2022, commercial gas output for:
  - 19.3bcm domestic
  - 4.6bcm export

Nostrum's existing 4.2 bcma dry gas processing infrastructure is gamechanger for the commercial gas output

<sup>&</sup>lt;sup>2</sup> https://primeminister.kz/en/news/fulfilment-of-president-instructions-12-million-people-to-have-natural-gas-supply-by-2029-2111553

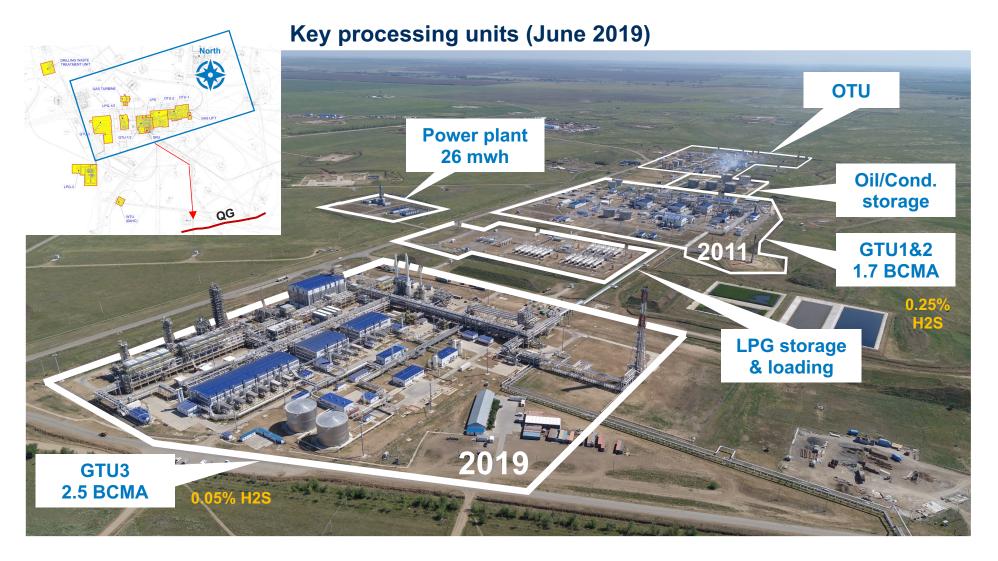
<sup>3</sup>https://primeminister.kz/en/news/alikhan-smailov-demands-satisfaction-with-gasification-of-north-and-east-kazakhstan-23126

<sup>4</sup> https://primeminister.kz/en/news/energetika-ministrligi-energetikalyk-kauipsizdiktin-zhana-tuzhyrymdamasyn-azirledi-151237



## **World-Class Production and Processing Facilities**





## **Integrated Gas Opportunity**



### Vision

- Contribute materially to the total commercial gas potential in Kazakhstan whilst strengthening cleaner energy mix
- Regional independent midstream gas operator
- Major supplier of commercial processed gas in Western Kazakhstan for domestic and export markets
- Preferred partner of choice for handling and processing 3<sup>rd</sup> party gas in Western Kazakhstan

## **Strategy**

- Consolidate owned and potential 3<sup>rd</sup> party sources of upstream gas fields with midstream solutions
- Compete for project execution and operatorship by demonstrating excellence in project delivery and operations
- Leverage own and external capital to optimize commercial opportunity
- Collaborate with stakeholders and potential partners to expand the market

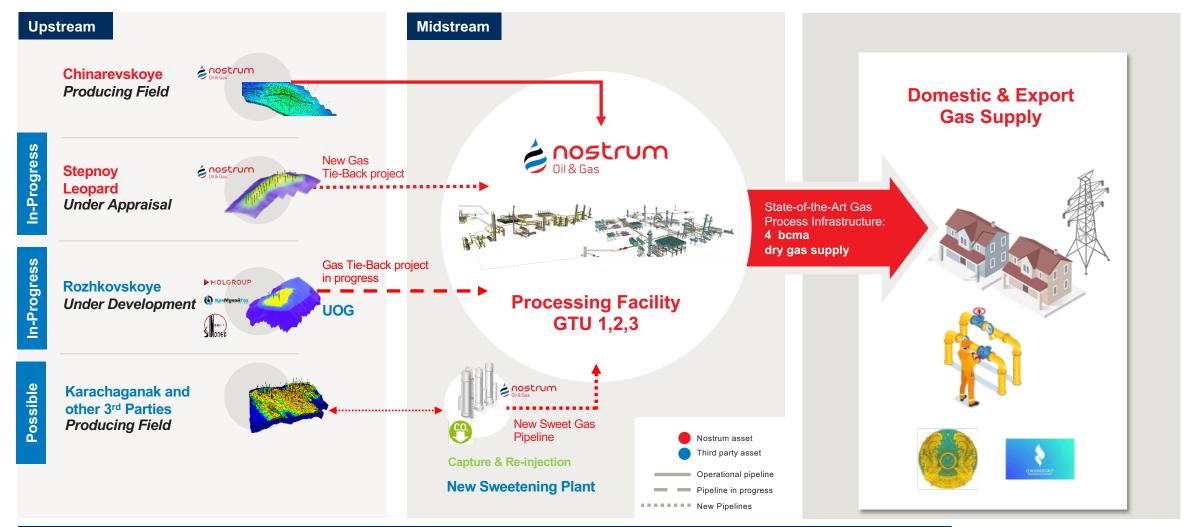
## **Integrated Gas Opportunity**

**Energy Security and Transition to Cleaner Energy** 





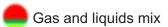




## **Current Mixed-Asset Opportunity Pipeline**

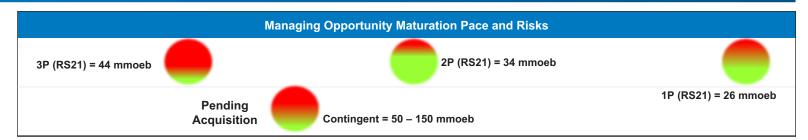






### **Upstream (Nostrum operated)**

Field	HC type	
Chinarevskoye	NAG – AG, LPG, GC, Oil	
Stepnoy Leopard	NAG – AG, LPG, GC, Oil	



## Midstream (Upstream operated by others)





Majority Upstream & Midstream Opportunities are in the Value Creation Phase that could Access over 500 mmoeb

# Value Creation by Scaling Infrastructure Utilization

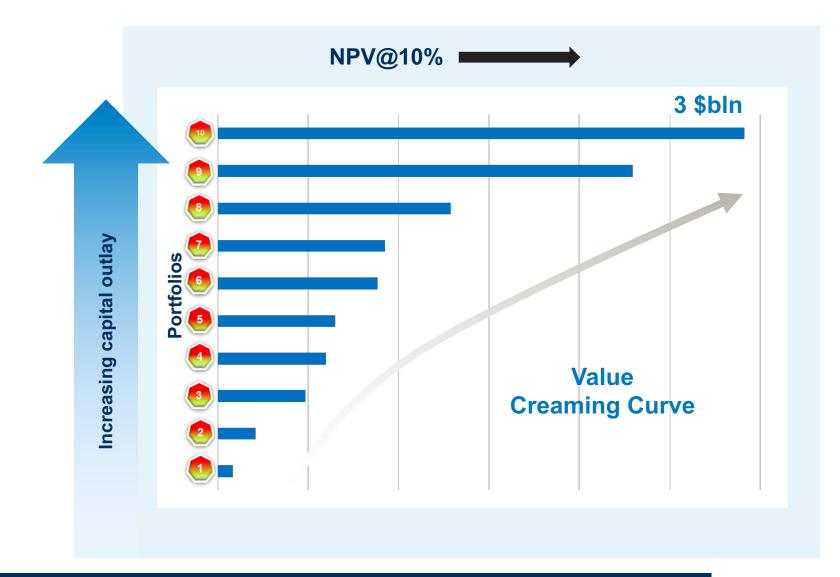




More Upstream, More Midstream

Volume Throughput

Less Upstream, Less Midstream



# **Our ESG roadmap**



Our Purpose	Our Commitments	Alignment with the UN SDGs	Our Goals and Targets
Pivoting towards cleaner energy and positive impact on society	Play our role in the transition to cleaner energy and minimise the environmental impact of our operations	7 ATTRIBUTED OF THE PROJECT OF THE P	<ul> <li>Maintain strong Health, Safety, Environmental and Security leadership</li> <li>Invest in best-in-class emission reduction technologies</li> </ul>
	Create a safe, diverse and inclusive working environment and promote local economic growth and social development	8 DECENT HOME AND TECHNICAL CHARACTERS AND TEC	<ul> <li>Invest in workforce skills to support the Energy transition</li> <li>Continue to provide funding and support to local communities</li> </ul>
	Have a robust corporate governance, strict compliance and an ethical business culture	16 RASE ARTINE AND THE MALE ARTINE AND THE MALE ARTINE AND THE MALE ARTINE TO THE COLUMN TO THE COLU	<ul> <li>Align Board of Directors incentivisation with ESG targets</li> <li>Strengthen ESG and climate reporting</li> </ul>

Aligning ESG roadmap with our cleaner energy integrated gas strategy

## Why Invest in Nostrum?



Nostrum 2.0
Right Place,
Right Time

Nostrum has changed

Kazakhstan has changed

Attractive opportunity to participate in Kazakhstan's energy transition strategy



**Appendix** 



## **Investment Climate in Kazakhstan**



- 25<sup>th</sup> in the World Bank's "Doing Business 2020" ratings
  - ahead of Russia (28th) and China (31st), and some of the world's developed economies, such as Italy (58th), as well as major developing countries like Brazil (124th).
- Growth inflow of FDI up 17.8% to US\$22.1b in 9M 2022 (9M 2021: US\$18.7b)
- FDI inflow demonstrates the confidence in Kazakhstan and the ongoing reforms
- 36 investment projects with foreign participation worth US\$3.7b were implemented in 2022
- 19 international companies (non-Russian) relocated to Kazakhstan from Russia in 2022

#### Sources:

The Ministry of Foreign Affairs of the RK
The Ministry of National Economy of the RK

#### **Top investors in 2022**



The Netherlands (US\$5.5b)



The USA (US\$5.0b)



**Switzerland** (US\$2.6b)



Russia (US\$1.3b)



**Belgium** (US\$1.3b)



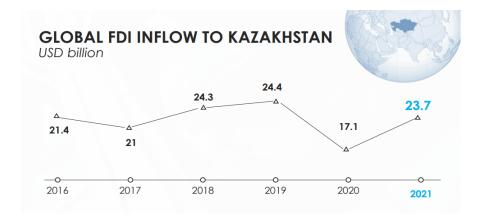
South Korea (US\$1.1b)



**China** (US\$996.7m)



**France** (US\$538.1m)



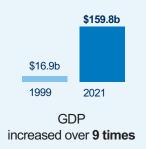
## Kazakhstan Today...

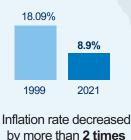


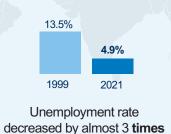
- The most stable and advanced economy in Central Asia
- Strategic location at the crossroads of Europe and Asia
  - 11 transit corridors
  - 96,000km of auto roads
  - 17,000 railways
  - 2 sea ports
- Access to the market with over 500mln consumers:
   Central Asia, Western China and Caspian Sea countries
- Strong economic potential supported by skilled workforce and a quality banking system

- Abundant natural resource base
- 5,000 unexplored deposits valued at over US\$46 trillion
- 30b barrels of proven crude oil reserves
- 2.4 tcm of proven natural gas reserves
- 9th largest exporter of crude oil and 12th of natural gas
- 12% of global uranium reserves
- 7<sup>th</sup> in the world in terms of copper production
- − ~ 300 gold deposits

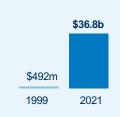
#### **Dynamics of the main indicators**











Gold and FX reserves increased by **74 times** 

## **Strengthened Governance Structure**



#### The Board

The Board meets a minimum of six times a year and is collectively responsible to shareholders for the long-term success of the Group. This is achieved by reviewing trading performances, budgets and funding, setting and monitoring the Group's strategic objectives, reviewing acquisition opportunities and engaging with stakeholders. The Board is supported by a number of committees, as below

#### Chairman

Responsible for leadership of the Board and for ensuring its effectiveness in all aspects of its role.

#### **Chief Executive Officer**

Responsible for successful planning and execution of the objectives and strategies agreed by the Board

#### **Non-Executive & Independent Directors**

Bring an external perspective, sound judgement and objectivity to the Board's decision making.

#### **Remuneration Committee**

Chair: Christopher Hopkinson

INED Fiona Paulus

INED Chris Cox

WD Martin Gudgeon

# Nomination and Governance Committee

Chair: Chris Cox

NED Stephen Whyte

INED Fiona Paulus

**INED Christopher Hopkinson** 

WD Martin Gudgeon

#### **Audit Committee**

Chair: Fiona Paulus

INED Chris Cox

**INED** Christopher Hopkinson

#### **Strategy Committee**

Chair: Stephen Whyte

CEO Arfan Khan

WD Martin Gudgeon



# Thank you

